

Supplier Evaluation 5-Dimension Framework — School Uniforms

Education School Uniform Solutions — LantaoWork.com

Purpose

Price-only supplier evaluation leads to post-award quality failures, compliance gaps, and delivery delays. This framework provides five equally weighted dimensions for scoring potential school uniform suppliers, with concrete evidence requirements per dimension.

1	2	3	4	5
Unacceptable	Below Standard	Meets Standard	Above Standard	Exceptional

Dimension 1: Compliance Capability (Weight: 20%)

EVIDENCE TO REQUEST	SCORE 3 (STANDARD)	SCORE 5 (EXCEPTIONAL)
Relevant certifications	ISO 9001 + OEKO-TEX current	+ BSCI/Sedex + market-specific certs (CPSIA/REACH/AS-NZS)
Lab testing protocol	Annual third-party testing	Per-batch independent lab reports from CPSC-accredited lab
Document turnaround	Within 2 weeks of request	Complete bid response package within 48-72 hours
Regulatory knowledge	Knows own country regs	Can advise on 4-market compliance differences proactively

Dimension 2: Fabric & Product Engineering (Weight: 20%)

EVIDENCE TO REQUEST	SCORE 3 (STANDARD)	SCORE 5 (EXCEPTIONAL)
Fabric GSM & composition data	Basic spec sheet provided	Full tech pack with GSM, fiber blend, weave type, finish details
Performance test data	Colorfastness grade stated	Independent test reports: Martindale ≥ 30K, MVTR ≥ 800, colorfastness ≥ 4
Color matching process	Visual matching	Spectrophotometer with delta E < 1.0; lab-dips per fabric substrate
Climate adaptation	One fabric for all climates	Multiple fabric options with climate-specific GSM and performance data
Sample quality	Acceptable	Production-quality physical samples within 7 days with full documentation

Dimension 3: Delivery Reliability (Weight: 20%)

EVIDENCE TO REQUEST	SCORE 3 (STANDARD)	SCORE 5 (EXCEPTIONAL)
On-time delivery rate	≥ 90%	≥ 98% with third-party verifiable data
Production capacity	Adequate for order	3× order size capacity with dedicated lines; peak season buffer plan
Logistics capability	FOB port delivery	DDP door-to-school with multi-port routing and customs pre-clearance
Contingency planning	No formal plan	Documented backup: alternate shipping lines, air freight option, production reallocation
Communication	Reactive	Weekly production updates + mid-production QC photos + pre-shipment inspection report

Dimension 4: Customization & Branding Quality (Weight: 20%)

EVIDENCE TO REQUEST	SCORE 3 (STANDARD)	SCORE 5 (EXCEPTIONAL)
Embroidery capability	Basic single-color logo	15-color multi-head machines; 6mm min text; free digitization with permanent archive
Size grading	Standard size chart	Custom grade rule from school measurement data; 5 age bands × 3 fits
Packaging	Bulk carton	Per-student named packaging with barcode; deliver-and-distribute ready
Branding options	Basic hang tag	Custom hang tags, woven labels, heat transfer labels, custom packaging — full private label
Cross-category consistency	Single category only	Uniforms + cheer + PE kit — one supplier, one color library, one QC standard

Dimension 5: After-Sales & Service (Weight: 20%)

EVIDENCE TO REQUEST	SCORE 3 (STANDARD)	SCORE 5 (EXCEPTIONAL)
Size exchange policy	Within 2 weeks, buyer pays shipping	30-day window, supplier covers round-trip shipping, replacement within 1 week
Defect resolution	Credit note next order	Photo-confirmed replacement produced and shipped within 3 business days
Account management	Generic sales email	Dedicated account manager with direct contact; same person for reorders
Re-order consistency	Color may shift between batches	Archived lab-dip and spectrophotometer data; delta E < 1.0 on reorders
Client references	None provided	3+ verifiable K-12 education references with program size and contact details

Scoring Sheet

DIMENSION	WEIGHT	SUPPLIER A SCORE	SUPPLIER B SCORE	SUPPLIER C SCORE
1. Compliance Capability	20%	/5	/5	/5
2. Fabric & Product Engineering	20%	/5	/5	/5
3. Delivery Reliability	20%	/5	/5	/5
4. Customization & Branding	20%	/5	/5	/5
5. After-Sales & Service	20%	/5	/5	/5
Weighted Total	100%	/5.0	/5.0	/5.0

How to use: Score each supplier 1-5 per dimension based on evidence provided. Multiply each score by 0.20 (20% weight). Sum for weighted total. Any supplier scoring below 2.0 in any single dimension should be disqualified regardless of overall score. A minimum weighted total of 3.0 is recommended for shortlisting.